

Advanced Management Development Program in Real Estate

| Theme | Session Title | Term |
|----------|---|-----------|
| Strategy | Dare to be Bad | Summer I |
| Strategy | Negotiations I | Summer I |
| Strategy | Negotiations I and II | Summer I |
| Strategy | Negotiations II | Summer I |
| Strategy | Organizational Management | Summer I |
| Strategy | Real Estate Panel | Summer I |
| Strategy | Real Estate Panel | Summer I |
| Strategy | Strategy Case Study: Global perspective | Summer I |
| Strategy | Change Management as it Relates to Design | Spring |
| Strategy | International Strategy: Multi- Purpose Project and Multi-Sided Platform | Spring |
| Strategy | Reality Bites: How the Public Approval Process Shapes Private Projects | Spring |
| Strategy | Challenges and Opportunities in the Developing World | Summer II |
| Strategy | Corporate Law, Strategic Negotiations Commercial Real Estate | Summer II |
| Strategy | Development Company Strategies: Turning Challenges into Opportunity | Summer II |
| Strategy | Marketing: Its Relation to Business & Investment Strategy | Summer II |
| Strategy | Maximizing Strategic Performance | Summer II |
| Strategy | Real Estate Panel | Summer II |
| Strategy | Real Estate Panel | Summer II |
| Strategy | Water, Infrastructure Investing and Public Private Partnerships | Summer II |

**All schedules, dates, faculty, and tuition are subject to change.*

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